

Eswaral B Krishnamoorthy

-Person of Values



PERSONAL TRAITS:

- ❖ Positive Attitude
- ❖ Willingness to learn
- ❖ Willingness to take challenges
- ❖ Extrovert
- ❖ Good at Verbal and Written Communication
- ❖ Analytical Thinking
- ❖ Adaptive to Change
- ❖ Committed
- ❖ Responsible
- ❖ Enthusiastic

OCCUPATIONAL TRAITS:

- ✓ Meticulous
- ✓ Problem Solving
- ✓ Team Work
- ✓ Compassionate
- ✓ Initiative
- ✓ Realistic
- ✓ Flexible
- ✓ Confident
- ✓ Courteous
- ✓ Effective and Efficient
- ✓ Creative
- ✓ Resourceful
- ✓ Result-Oriented

Responsibilities taken up:

Functional Area – Learning and Operations

- ❖ Content Development
- ❖ Preparation of Questions with keys for students' assessments for various VIT campuses.
- ❖ Recruit, Lead, teach, onboard and evaluate new trainers
- ❖ Identify training needs according to needs
- ❖ Track employee success and progress
- ❖ Leading a team of trainers
- ❖ Identifying the areas of learning
- ❖ Plan and Organize internal training
- ❖ Evaluate the trainers' performance
- ❖ Bridge the gap between learning and delivery

Other Functional Areas – Accounts/Finance/Audit

- ❖ Setting up Internal Control System
- ❖ Preparation of Budget
- ❖ Complete Documentation of Financial/Corporate Agreements
- ❖ Liaison with Banks/Financial Companies
- ❖ Finalization of Accounts

Skill-sets Acquired:

- ⊕ Time Management
- ⊕ Coordination
- ⊕ Organizing & Automation of Reports
- ⊕ Working Knowledge with various s/w or packages,

Ms-Word	SAP	FoxPro
Ms-Excel	C	C++
Ms-PowerPoint	Tally	Java/JS

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Manager – Training and Operations

VIT All Campuses (FACEPrep)

2020 – 2023

Lead a team of 75 trainers including all the branches of VIT viz., Vellore, Chennai, Amaravathi and Bhopal

Ensuring Content quality and delivery

Grooming of the trainers

Checking and evaluating the trainers' performance to increase their confidence and morale.

Responsibilities included:

- ⊕ Developing and implementing policies and procedures (Standard Operating Procedure) for the students and employees.
- ⊕ Developing and implementing strategies to promote and increase the number of students registering for soft skill classes.
- ⊕ Working with faculty members to develop and review course curricula, ensuring that they are up-to-date and relevant to the needs of students and the industry.
- ⊕ Overseeing the assessment and evaluation of soft skill courses to ensure that they meet academic standards and are of high quality.
- ⊕ Collaborating with other college departments and stakeholders to ensure that the soft skill courses are integrated into the overall academic program of the college.
- ⊕ Managing the budget and finances of the branches
- ⊕ Class scheduling, administration and fixing Key Performance Indicators (KPI) to evaluate the performance of the trainers.

Apart from these, used to conduct Company Specific trainings for the students ready for placement interviews.

To name a few:

- ❖ Case study Session for the MBA final year students attending the placement drive of **Deloitte**.
- ❖ Technical training on Data Structures for the final year students attending the placement drive of TCS.

Manager - Training

FACE

2019 – 2020

Have been successful and versatile in leading the VIT Vellore branch.

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Apart from regular schedule, the following were also focussed.

- ❖ Content Development
- ❖ Question Paper Preparation for periodical exams
- ❖ Sessions for Life Science students on Employment Opportunities
- ❖ Sessions on Group Discussion for Management students
- ❖ Mock Interviews for Management students
- ❖ Mock Interviews for all streams

Placement Trainer

SSM Institute of Engineering and Technology, DIndigul
2014 -2018

Trained students for various company specific placements and successfully placed many of them in leading corporate viz., Infosys, IVTL, Accenture, Mindtree, CTS with a minimum CTC of 3.5 Lacs p.a.

Academic Responsibilities:

- ❖ Preparing all the documents pertaining to NAAC visit in SSM Institute of Engineering and Technology that was required for a period of 4 years.
- ❖ Preparation of documents required for NBA accreditation.

Assistant Manager – Training and Operations

Ingrow Knowledge Ventures LLP, Chennai
2010-2013

Have prepared a book on Quantitative Aptitude exclusively for students of SRM University, Kattankulathur and Mepco Schelenk College of Engineering, Sivakasi, for InGrow Knowledge Ventures LLC, Chennai.

TRAINING EXPERIENCE

Colleges to name a few

- GITAM University, Hyderabad
- NIRMA University, Ahmedabad
- SDMIT, Dharmastala
- Mepco Schelenk College of Engineering, Sivakasi
- SRM University, Kattankulathur
- Anna University, Coimbatore

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Manager – Internal Audit

Susee Group of Companies, Madurai

2007-2010

Additional responsibilities/Achievements:

- ❖ Brought in revenue by mobilizing the available resources and generating funds through financial institutions.
- ❖ Preparation of documents required for the raising the funds from the banks through CMA data.
- ❖ Reduced the NPA of the company from INR 70 Lacs to INR 10 Lacs within a span of 1.5 years in Susee Group of Companies.

Additional Experience:

- ❖ Since 2010, been into ***BI Audit*** for various corporate with a rank above ***9 in a 10 point scale in documentation and submission of reports.***

Have done BI audit for some of the leading brands, viz.,

- ⊕ Titan
- ⊕ Mochi
- ⊕ Tata Motors
- ⊕ Mahindra and Mahindra
- ⊕ Lakme
- ⊕ Tanishq

Have also given eye-opening sessions for the students @ various colleges, Arts and Science and Engineering, regarding the pre-requisite skills to be acquired for getting employed in a corporate and the opportunities available in the industry.

EDUCATION

- UGC – NET certified
- Masters Degree in Business Administration (Finance)
- Bachelors Degree in Science(Physics)

PERSONAL DETAILS:

Date of Birth : June 20, 1978

LANGUAGE PROFICIENCY:

English ★★★★★
Hindi ★★★★★

Sd/-

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